



## VIRGINIA COMMONWEALTH CHAPTER

**DECEMBER  
2019**

### **SPECIAL POINTS OF INTEREST:**

- **Upcoming Education & Meetings**
- **2020 Board of Directors**
- **New System Information**
- **4Q Dinner Meeting & Installation**
- **Jobs Board**

## **2019 President's Message**

Congratulations my friends! We are happy to announce another successful year for our Commonwealth Chapter! I thank you for allowing me the privilege to serve as your Chapter President this year. We have a lot to be proud of and much more to come with the new administration next year!

Our third quarter meeting was held at Montano's in Roanoke. Mike Shultz came from North Carolina to teach a homegrown class called "Fundamentals of Commercial Real Estate Finance for Appraisers." The class offered a perspective from the underwriting/lending side of appraisal. It was interesting and well received.

The End-of-the-Year Banquet was held on December 5 at Maggiano's in Richmond. A big thank you to our special guest Mr. Rodman Schley, MAI, SRA, 2019 AI Vice President, for attending the event and installing our new officers and directors for 2020. We presented some scholarships, awards, and an MAI designation. Special Lifetime Achievement Awards were presented to Tuck Barlow, MAI, SRA and Sam Long, MAI, SRA for their lifelong dedication to our Chapter, the Appraisal Institute and to our profession. The event was well attended and everyone enjoyed some good food and fellowship.

On Friday, after the banquet, we offered the Business Practices and Ethics (BP&E) class in Richmond. Our 2020 Chapter President, Mr. Rob Duke, MAI, AI-GRS, was the instructor. We are grateful for the classroom space that was graciously provided and sponsored by CoStar. The class was well attended and enjoyed by all. The Education Committee is planning to offer this class again in the Roanoke area in the first quarter of 2020.

Overall, we have a lot of exciting things going on in our Chapter and we are looking forward to a great new year! I hope to see everyone at a meeting or in a classroom soon!

I hope you have a beautiful Christmas and a glorious New Year!

All the best,

Nancy G. Dove, MAI, SRA  
2019 VCCAI President




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**2020 VCCAI Board:****President:**

Rob Duke, MAI, AI-GRS

**Vice President:**

Billy Hansen, MAI

**Treasurer:**

Amy Edmonds, MAI

**Secretary:**

Kelly Yeatts, MAI

**Directors:**Will Sanford, MAI,  
2019-2020Dan Bird, MAI, SRA  
2019-2020Vicki Bridger, SRA  
2019-2020Mark White, SRA  
2019-2020Lynn Kelsey, MAI  
2020-2022Jared Schweitzer, MAI  
2020-2022**Immediate Past President:**

Nancy Dove, MAI, SRA

**4Q Dinner Meeting & Installation**

# Education

*Please let our education chair know if there is something you would like to see in 2020!*

**January 31, 2020: 7-Hour USPAP Update, 2020-2021 Version—Richmond, VA**

*More 2020 Education Coming Soon!*



The chapter would like to thank our classroom sponsor, CoStar, for providing space for our education. This has proven to be a valuable relationship to the chapter providing professional facilities for our offerings. If anyone in the chapter is interested in a CoStar subscription, please contact Jennifer Bardaro, [jbardaro@costar.com](mailto:jbardaro@costar.com), 804-314-4503.



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## APPRAISAL INSTITUTE LAUNCHES A NEW ASSOCIATION MANAGEMENT SYSTEM (AMS)

On October 1, 2019, the new system launched that has changed the My Account portion of the Appraisal Institute website said to enhance your online user experience, in regards to education, publications, and an AI members account.

Whether an AI member or not, learn how to login to your account on the new AMS....

[Click Here](#) for written instructions

[Click Here](#) for a video tutorial

***With the new system comes New Rules to Register; Material Format; Completing the Instructor and Program Evaluation; and Gaining Access to Print Your Appraisal Certificates.***

### **Register for an Event**

Either start on VCCAI website, [www.vccai.org](http://www.vccai.org), and click on event from home page or Education & Events page.....OR....

Via [www.appraisalinstitute.org](http://www.appraisalinstitute.org)

Login to "My Account"

Username is email address

Password created at initial login to system post AMS launch

Search Chapter and AI Education via Education Page on AI site.

### **Materials Format – Nationally Developed**

For courses and seminars developed/produced by National, i.e., 7 Hr USPAP Update; Business Practices & Ethics; Qualifying Education, Designation Education, Professional Development courses; and many seminars, the materials' format ***NOW DEFAULTS TO DOWNLOAD***.

If would prefer to have a printed set, you may do so with payment of the predetermined amount and to have shipped, as long as the event is more than 7 days from the date of registration.

### **Evaluation Completion with Appraisal CE Certificate Access**

To Complete the Evaluation (for National Programs only) and ultimately obtain your CE Certificates, you will need to

1. Login to your AI account,
2. Click on Education & Events,
3. Scroll to the correct offering,
4. Click View
5. If Nationally Developed, Click on the Gray button near the Certificates Section and fill out the evaluation.
6. If Chapter Developed, the evaluation button will not show.
7. Once the event is closed by National and Evaluation Completed, if applicable, Certificates will be available.
8. Once completed, the gray button for "Print Certificate" will appear next to each state approved and license listed.

Click "Print Certificate" for each certificate as applicable

# Jobs Board

## SEEKING EMPLOYMENT

I recently completed the standard set of appraisal courses necessary for trainees & apprentices. I'm now actively seeking a position in the appraisal industry that allows me to earn the experience necessary for licensure.

Since 1999, I've owned a Richmond-based technology firm. Prior to starting my business, I worked for years as a financial analyst for a major government contractor, and I spent some time in the mortgage industry.

While I'm proud of my web business, I made the decision this year to begin making plans to do something completely different; I'm ideally seeking an opportunity that allows me to match my personal interests with my daily work activities.

For what it's worth, I don't require traditional company employee benefits, and I'm willing to work for nothing until I'm able to provide measurable value to a prospective employer. I'm a self-starter, I'm motivated, and I am quite content working remotely and/or independently. I'm available immediately to begin work on a part-time or full-time basis. I have personally managed a set of local rental properties for many years, and am well versed with real estate in general and am familiar with the Richmond market. I'm also willing to put my technical skills (web design, database design, data mining, etc.) to use in any environment while serving as an apprentice or intern.

I can be reached at any of the contact points listed below. Thank you for your consideration.

Denton Woodward  
804-366-0570  
[woodward@xylograph.com](mailto:woodward@xylograph.com)

## SEEKING EMPLOYEES

Barber & Associates

REAL ESTATE APPRAISERS & CONSULTANTS

Matthew H. Barber, MAI

[matt@barberllc.com](mailto:matt@barberllc.com)

804.347.6908

### Senior Commercial Real Estate Appraiser

**Location:** Richmond, VA.

Barber & Associates is a full-service commercial appraisal firm based in Richmond, Virginia. Our primary coverage is Central Virginia, plus the Middle Peninsula and the Northern Neck.

We are looking for an experienced commercial real estate appraiser to join the team and assist us in our existing markets and expand throughout the Commonwealth.

**The minimum requirements are:** Certified General licensure; 5 years of commercial appraisal experience; Microsoft Word and Excel proficiency

**The preferred candidate will have:** MAI designation; Experience with Datapraise.

We offer aggressive fee splits and independence on how and when work is done. To learn more about our company, please visit [www.barberllc.com](http://www.barberllc.com).

To submit your resume, please email [matt@barberllc.com](mailto:matt@barberllc.com).



The AI Education and Relief Foundation  
is proud to provide scholarships and  
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More Info

## 2020 Chapter Business Meeting/Social Dates

1Q - February 27 - Roanoke

2Q - May 14 - Charlottesville

3Q - September 17 - Richmond

4Q - December 3 - Lynchburg



### VCCAI Contact:

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2019 Chapter President

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### Website:

<http://www.vccai.org/>

### Facebook:

[@viriniacommonwealthchapterai](https://www.facebook.com/viriniacommonwealthchapterai)

### Instagram:

[@vccappraisalinstitute](https://www.instagram.com/vccappraisalinstitute)