



VIRGINIA COMMONWEALTH CHAPTER

JUNE 2019

SPECIAL POINTS OF INTEREST:

- **Upcoming Education & Meetings**
- **2019 Board of Directors**
- **2019 Committee Chairs**
- **2019 AI Annual Conference**
- **LDAC**
- **Scholarship**
- **New VA Chapter Professionals**
- **New Designees**

2019 President's Message

Hello and happy summer! I thank you for allowing me the privilege to serve as your Chapter President this year. We've accomplished a lot this year and have much more to come!

Our first quarter meeting at District 5 in Richmond was a success. We were fortunate to have Ted Whitmer, Attorney, MAI to teach the Ignorance Isn't Bliss Seminar as well as Attacking & Defending an Appraisal in Litigation. The classes were fascinating and very well received.

Our second quarter meeting was held at The Junction in Charlottesville. A big thank you to Jim Atwood, SRA for coming from Tennessee to teach Residential Applications Part 1. Our officer elections were held in May; a big congratulations to everyone that will be coming on board in 2020!

The Scholarship, Education, Nominating and Government Relations Committees have been hard at work this year. Our Regional Representatives had a great time in Orlando and will be headed to Denver, Colorado for the Regional Meetings in July!

Thank you to Kelly Yeatts, MAI; Amy Edmonds, MAI; and Lynn Kelsey, MAI for representing us at LDAC this year! We are so proud of our LDAC team and especially proud of Kelly Yeatts whom was nominated as a Discussion Leader for 2020 LDAC!

Keep an eye out for our fall socials and new classes coming up! The next meeting will be on September 19th at Montano's in Roanoke. We have Mike Shultz coming from North Carolina to teach a "homegrown" class called Fundamentals of Commercial Real Estate Finance for Appraisers.

The End-of-the-Year Banquet will be held on December 5th at Maggiano's in Richmond. We are planning to bring Mr. Rodman Schley, MAI, SRA, 2019 AI Vice President, to install our officers. Our End-of-the-Year Banquet is free to all Chapter Members and their guests. We always have a terrific turnout for the 4th Quarter Chapter Meeting.

Overall, we have a lot of exciting things going on in our Chapter and we are looking forward to a great year! I hope to see everyone at a meeting or class soon!

Have a blessed summer!
All the best,

Nancy G. Dove, MAI, SRA
2019 VCCAI President
ndove@valbridge.com



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Heather Placer, MAI, SRA

LDAC 2019 — Submitted by Kelly Yeatts, MAI

We had a very successful LDAC 2019 for VCCAI. Three representatives from the chapter attended: Kelly Yeatts, MAI (Third Year), Amy Edmonds, MAI (Second Year), and Lynn Kelsey, MAI (First Year). Discussion topics this year included alternative residential products, educational opportunities in the profession, effective client messaging, and increasing the value of chapters to members. The discussion groups, as always, were lively and resulted in many thoughtful suggestions and efforts. The discussion leaders guided conversations effectively, finding commonalities among various groups to determine several recommendations and conclusions.

Congressional lobbying took place on May 16th and the Virginia delegation had an extremely successful showing. VCCAI collaborated with our counterparts from the Hampton Roads chapter to lobby our Senators and Representatives. Both Senators' staffs met with our members, as did three other Representatives. Our VCCAI representatives were also honored to speak directly with Congressman Morgan Griffith (VA-9) during the lobbying sessions. Lobbying topics this year included regulatory modernization for the profession – including national databasing for licensing, etc. – as well as discussions on the topic of threshold increases. While there was no active legislation to push during the visits, our meetings resulted in good contacts with our national representation to become sources of information regarding the profession.

During the closing session, the membership was surprised by a visit from Ted Anglyn, MAI, an esteemed colleague and the man responsible for going to the national board to save LDAC in the early 1990's. His impact on LDAC remains today, as the Ted Anglyn Award is given to the top first year participant each year. This year, the award was earned by Kathleen Hendersen, a Practicing Affiliate from Oregon. Many thanks are due to Chair Steve Henry, MAI, Vice-Chair Jacinto Munoz, MAI, SRA, AI-GRS, AI-RRS, and Discussion Leaders Erik Hanson, MAI; Lisa Meinczinger, SRA, AI-RRS; Robert Moorman, MAI, SRA, AI-GRS; and Eric Schneider, MAI, SRA, AI-GRS, and President-Elect Jefferson Sherman, MAI, AI-GRS, of the national organization. The chapter wishes next year's leadership team, including Kelly Yeatts, MAI, who has been selected as a Discussion Leader, the best of luck in their endeavors to make LDAC 2020 a wonderful experience for all participants.



LDAC Class of 2019 – Photo Credit: Appraisal Institute



The Virginia delegation (L to R): V. Lynn Kelsey, MAI, Amy Edmonds, MAI, Kelly Yeatts, MAI, Charles Darling, SRA, & Jeffrey Ward, SRA (Charles & Jeff of Hampton Roads Chapter) – Photo Credit Kelly Yeatts, MAI



Ted Anglyn, MAI with the four Anglyn Award winners present at LDAC 2019 (L to R): Brett Weatherbie, MAI (Discussion Leader 2020), Molly Skipper, Candidate for Designation, Ted Anglyn, MAI, Kathleen Hendersen, Practicing Affiliate, & Kelly Yeatts, MAI

Education

Fall 2019

Cost Seminar
Roanoke

Fall 2019—tentative

Basic Appraisal Principles
Richmond

Fall 2019—tentative

Basic Appraisal Procedures
Richmond

September 19, 2019

Fundamentals of Commercial Real Estate Finance for Appraisers
Roanoke
Instructor: Mike Shultz of Charlotte, NC

November 6-8, 2019

Condemnation Appraising: Principles & Applications
Richmond
Instructor: John Underwood, MAI, SRA of Lantana, FL

December 2019

7-Hr USPAP National Update, 2020-2021 Version
Richmond

December 2019

Business Practices & Ethics
Richmond

Please let our education chair know if there is something you would like to see in 2020!



SCHOLARSHIP

[Scholarship Application—Click Here](#)

Reminder – The Scholarship Committee is open to receive Scholarship Applications for monetary awards. The due date is July 31st and the application is also open for people who would like to take a course that is non-designation related. All they have to do is follow the application requirements. Application is attached. Please let me know if you have any questions.

Thank you sincerely,
Anna Austin, MAI, AI-GRS
2019 Scholarship Committee Chair
anna.austin@AtlanticUnionBank.com



Reminders

Leadership Resource Registry

If you are interested in volunteering for your chapter, region or the national AI organization please make sure you fill this out by August 1, 2019 at 5 pm CT. Remember you must fill it out each year!

<http://www.appraisalinstitute.org/about/about-the-appraisal-institute/ai-volunteer-opportunities/>

Congratulations to Chapter Professionals serving at the National Level in 2019!

Kelly Yeatts, MAI, National Education Committee
Heather Placer, MAI, SRA, National Nominating Committee

Please let us know if you are serving on a national committee!



Welcome New VA Chapter Members

Pamela C. Mack of Burke, VA — Practicing Affiliate
Cybil E. Szymanski of Stanley, NC — MAI Candidate
Trevor Dusing of Palmyra, VA — Practicing Affiliate



The AI Education and Relief Foundation is proud to provide scholarships and emergency assistance.

Find out more about AIERF today.

[More Info](#)

2019 Chapter Meeting/Social Dates

3Q Chapter Business Dinner Meeting—September 19, 2019

Montano’s Restaurant, International Gourmet —Roanoke

4Q Chapter Business Dinner Meeting—December 5, 2019

Maggiano’s Little Italy—Richmond



2019 Committee Chairs

Bylaws

Ed Knight, MAI, SRA

Candidates

TBD

Candidate Guidance

Kelly Yeatts, MAI

Education

Kelly Yeatts, MAI

Finance

Amy Edmonds, MAI

Government Relations

Michael McCall, MAI

Nominating

Heather Placer, MAI, SRA

Public Relations

TBD

Scholarship

Anna Austin, MAI, AI-GRS

Congratulations!

Newly Designated Member

Samuel G. Nelson, MAI of Henrico, VA



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